

SCALABILITY ASSESSMENT TABLE

PURPOSE

The Scalability Assessment Table provides stakeholders a tool to use when evaluating the feasibility of taking an innovation to scale. The table guides stakeholders in assessing an innovation's scalability, component by component. When completed, the table provides an overview of an innovation's potential to be taken to scale, and helps identify which elements may prove problematic and should be simplified or changed to facilitate scale-up.

HOW IT WAS DEVELOPED AND USED

The table is based on recommendations in the WHO/ExpandNet document, "Beginning with the end in mind: Planning pilot projects and other programmatic research for successful scaling up." It is meant to be used in consultation with stakeholders, where all can review the questions and reach a consensus about each. Different stakeholders may have vested interests in various elements and may not want to see elements to which they have contributed removed from the innovation package. This tool further reminds stakeholders that it may not be realistic to take all elements to scale. When used in a collaborative and participatory process, it can help stakeholders reach consensus on which elements of an innovation should be prioritized or simplified during the scale-up phase.

LESSONS LEARNED

- This tool is best presented and completed in early planning meetings with key stakeholders who will contribute to the scale-up effort. If in-person meetings are not an option, it can still be useful to ask stakeholders to complete the tool on their own and share via email.
- Use of this tool has facilitated important corrections before scale-up was fully underway, such as redesigning materials to allow for less expensive reproduction or eliminating elements of an intervention package which would be too difficult to implement at scale.

VALUES

The table reminds stakeholders to consider the values inherent in the innovation and assess how they can be maintained as the innovation goes to scale. For scale-up to succeed, it is critical that these values be compatible with those of user organizations, or alternatively, to include strategies to nurture these values. When used in a participatory process, this tool can facilitate the inclusion of various stakeholder perspectives and help ensure that values important to different stakeholders are identified and a plan for maintaining them in the scale-up process is established.

VALUES

For detailed, practical tools to guide the scale-up process, visit the [ExpandNet Website](#), where [Beginning with the end in mind](#) can be found.

SCALABILITY ASSESSMENT TABLE

Innovation/ Intervention Component	Commodity <i>(Medicine, device, product used)</i>	User Instructions <i>(Take-home pamphlet, brochure, or other document to reinforce correct use)</i>	Training <i>(How to offer it to potential users)</i>	IE&C <i>(Strategies to raise awareness and create demand for method)</i>	Other
What are the key characteristics and values?					
Will it be difficult to maintain core innovation during expansion?					
Can innovation be implemented with available resources?					
Is innovation compatible with values, services, and capacity of user organization?					
Will changes in logistics be needed to incorporate the innovation as expansion proceeds?					
What training and support will be needed?					
What adaptations may be needed?					
What are potential challenges to scaling up?					
What are possible solutions to these challenges?					

